

1st/2024 SCM

Subject No [15]



**INTEGRATED AIR & MISSILE DEFENCE
CENTRE OF EXCELLENCE**

Souda Air Base, 73100, Chania
<https://www.iamd-coe.org>



**1st/2024 Steering Committee Meeting
POINT PAPER**

Our Ref:	NU. 683	Tel.:	+302821440712
		NCN:	302 - 6154012
Date:	02 Aug 2024	E-mail:	info@iamd-coe.org

TO: See Distribution

SUBJECT: **CET-P fees increase**

No: **15**

REFERENCES:

- A. IAMD COE Operational MOU, signed 08 April 2020
- B. IAMD COE DIR 60-01 Financial Administrative Procedures (FAPs), dated 04 October 2022 (Revision 2)
- C. NU.594/27 Oct 22/IAMD COE

PURPOSE: To seek the SC's approval for the increase in tuition fees for the Surface Based Air and Missile Defence Common Education & Training Programme (SBAMD CET-P) provided by the Centre.

BACKGROUND: Based on the financial considerations detailed in Ref. A (Section 10) and the respective provisions as per Ref. B (par. 22 - Revenues), the following points are presented:

ANALYSIS &
STATUS:

a. Individual course fees may be charged for courses provided by or through the IAMD COE, including courses provided to NATO personnel.

b. For any activity (course, conference, seminar, workshop, etc.) hosted, organized or/and provided by the IAMD COE, the respective fee amount will be determined by the SC initially, per activity, following the submission of a relevant proposal by the Centre.

c. The amount of activity fees, apart from courses, which will have initially determined by the SC, may be adjusted by the Director for the following same events considering on a case-by-case basis any direct costs of running the respective activities, balancing contextually the available - potential funding sources.

In accordance with these provisions, the initial tuition fee for CET-P was set at 60,00 € following the respective proposal from the Centre (Ref. C).

After two years of executing the SBAMD CET-P, the following factors have been considered:

a. the course will continue to be offered in its original format, with two (2) iterations annually, and augmented by a Mobile Training option to accommodate additional training requests on a case-by-case basis (where feasible), with similar but simplified content.

b. The duration of the course will remain four (4) days.

c. Trainers from third-party organisations, such as JAPCC, CCSBAMD, AIRCOM, CAOCT and CAOCU, play a pivotal role in enhancing the educational experience provided by the SBAMD CET-P. Their involvement is crucial for several reasons:

(1) Expertise and Specialisation: These trainers bring a wealth of specialised knowledge and expertise from their respective fields, ensuring that the course content is comprehensive and authoritative. Their contributions help cover a wide range of topics, from strategic frameworks to tactical operations, enriching the learning experience for participants.

(2) Diversity and Comprehensive Approach: The inclusion of trainers from diverse entities ensures a multifaceted approach to missile defense education. This diversity helps in presenting various perspectives and methodologies, fostering a holistic understanding of air and missile defense among the trainees.

(3) Up-to-Date Content: These external trainers are actively engaged in ongoing operations and research, providing the most current insights and trends in the field of missile defense. This ensures that the course material remains relevant and reflects the latest developments and technological advancements.

(4) Promotion of Cooperation and Synergies: Engaging trainers from multiple NATO-related entities encourages inter-organisational collaboration and synergy. It promotes a unified approach to air and missile defense, facilitating better communication and cooperation among different NATO bodies and contributing to a more cohesive defense strategy.

(5) Enhanced Learning Environment: The presence of these trainers elevates the overall quality of the training programme, offering participants exposure to real-world scenarios and practical applications. This hands-on experience is invaluable for their professional development and enhances the educational outcome.

Subject to the approval of the Shared Budget 2025 (as outlined in the Draft Budget Book 2025), academic expenses have been budgeted,

inter alia, to cover the accommodation costs for up to six (6) external trainers per CET-P iteration. This financial support underscores the Centre's commitment to delivering high-caliber training while ensuring that logistical and administrative aspects are effectively managed, thus enabling trainers to focus on delivering exceptional educational content.

In light of this, after thoroughly evaluating all relevant parameters, particularly the quantifiable direct costs ("hard" costs) associated with running this event and balancing the available and potential funding sources, it is proposed that the tuition fee for the SBAMD CET-P be increased to one hundred fifty euros (150,00 €) starting in 2025. This fee increase is designed to cover the following expenses:

- a. Academic expenses for external trainers' accommodation (approx. 100 € per trainee is allocated to cover the lodging costs for the external trainers who are vital for delivering diverse and high-quality instruction).
- b. Transportation arrangements between designated points and the venue (around 28 € per person is accounted for).
- c. Venue-related services and logistical equipment, and other pertinent administrative support items, ensuring that the training environment is equipped with all necessary resources for effective learning. (approx. 22 € per person).

Additionally, it is highlighted that the IAMD COE will continue to cover the costs for coffee, refreshments, and the social event provided during the course through its budget. This measure is intended to prevent further increases in the fee that could discourage potential trainees from participating. By maintaining these complimentary provisions, the Centre aims to attract attendees and simultaneously achieve a high level of promotion among IAMD stakeholders.

In accordance with par. 22.5 of the FAPs, the Centre intends to maintain a fee exemption for one attendee per IAMD COE Participating Nation, as specified in the waiver outlined in par. 22.4.3 of the FAPs. This policy will result in a 100% discount (no fees) for up to six trainees per iteration, ensuring that nations continue to have access to essential training without financial burden.

FINANCIAL
CONSIDERATIONS
& FUNDING:

With the proposed increase in CET-P fees, it is expected that the Centre's revenues will rise by approximately 5.500 € annually.

This increase in revenue will result in reducing the financial contributions required from the Centre's participating nations in subsequent years, thereby promoting the long-term sustainability and financial health of the training programme.

NATO UNCLASSIFIED
RELEASABLE FOR INTERNET TRANSMISSION

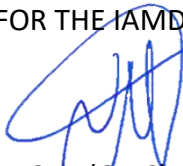
1st/2024 SCM

Subject No [15]

RECOMMENDATIONS
& DECISION:

SC members are requested to unanimously approve (in accordance with the provisions of par. 4.3 of Operational MOU) the proposed increase in tuition fees for the CET-P to 150,00 €, effective from 2025.

FOR THE IAMD COE:



B. Gen (OF-6) Nikolaos MAKRYGIANNIS GRC (AF)
IAMD COE Director

Disclaimer: This is a document of the Integrated Air & Missile Defence Centre of Excellence (IAMD COE). It is produced for specific motives with regard to the IAMD COE Program of Work and does not necessarily reflect the notions of NATO or the Participating States of IAMD COE.

DISTRIBUTION (via e-mail if not otherwise stated)

External

Action: IAMD COE SC Members

Information: -

Internal

Action: FINCON

Information: DIRECTOR
DEPUTY DIRECTOR