

NATO UNCLASSIFIED
RELEASABLE FOR INTERNET TRANSMISSION

**INTEGRATED AIR & MISSILE DEFENCE
CENTRE OF EXCELLENCE**

Souda Air Base, 73100, Chania
<https://www.iamd-coe.org>



Our Ref:	NU. 33	Tel.:	+302821440712
		NCN:	302-6154012
Date:	20 January 2023	Email:	info@iamd-coe.org

SUBJECT: IAMD COE CONTRACT AWARD No FINCON 23-01

REFERENCES:

- A. IAMD COE Operational MOU, signed on the 8th April 2020, as Hellenic Law 4833/2021
- B. IAMD COE Financial Administrative Procedures (FAPs), dated 04 October 2022
- C. Circular of the Hellenic Independent Authority for Public Revenue (IAPR) - E.2210/12-11-2021 (diavgeia.gov.gr No ΨΑΓ146ΜΠ3Ζ-KΤΙ)
- D. NU. 177/22 December 2022/IAMD COE Multi-year Commitment of Appropriations (diavgeia.gov.gr No 62YI6-0Y0)
- E. NU. 752/22 December 2022/IAMD COE Invitation For Bidding (IFB) No FINCON 22-12

1. After taking into account:

1.1 The provisions of the IAMD COE Operational MOU and Financial Administrative Procedures, as References A and B respectively;

1.2 The Circular of the Hellenic Independent Authority for Public Revenue, as Reference C, concerning the tax exemption of the IAMD COE supplies and services;

1.3 The Commitment of Appropriations, as Reference D, regarding the commitments of funds for telephone and internet services required;

1.4 The Invitation For Bidding (IFB) No FINCON 22-12, as Reference E, concerning the provision of telephone and internet services in favour of the IAMD COE for three (3) years (from 01 February 2023);

1.5 The "Hellenic Telecommunications Organization S.A. («OTE S.A.»)" (TAX ID Number: EL094019245, 99 Kifissias Avenue, Maroussi, 15124, Greece) proposal, dated 17 January 2023 (14:26), as received through e-mail messages [e-mails 18 11:53 Jan 23 and 18 15:48 Jan 23 from ipapadimitr@ote.gr - Mrs. Ioanna Papadimitriou as authorised representative to submit a complete Proposal envelope, signed by Mr. Ilias Papadimitriou as the agent of process of OTE S.A. for the purpose of Reference E, based on the power of attorney granted by Mr. Grigorios Christopoulos, Chief Commercial Officer Business Segment of OTE S.A. as lawful representative by virtue of the resolution of the Board of Directors (BoD) of OTE S.A., which was passed at the BoD meeting no. 3137 of June 9th 2021 (Protocol No: 2396335/07-07-2021 G.E.MI. Announcement)];

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1.6 The following:

1.6.1 Evaluation strategy: The evaluation was focused on the information provided by the bidder, keeping in mind the most financially profitable solution for the IAMD COE;

1.6.2 Compliance and eligibility: It has been confirmed that the bidder and his bid are in full compliance with the bidding terms and instructions, the general provisions (terms - conditions) and the special provisions - technical specifications defined in the respective IFB in order to be accepted for further evaluation;

1.6.3 Determination of Contractor responsibility: It has been certified that the prospective contractor has a satisfactory performance record and a satisfactory record of integrity and business ethics including compliance with applicable tax [No. 76017101/28-12-2022 and 75706103/24-11-2022 valid certificates from Hellenic Independent Authority for Public Revenue (IAPR)] and labour-employment laws [No. 3556795/14-12-2022 valid certificate form e-National Social Security Fund (e-EFKA)], as well as he maintains effective control of the quality of his products/services [No. 20001210004567/01/03-11-2022 valid certificate for Quality Management System as per EN ISO 9001:2015 from TÜV AUSTRIA Hellas];

1.6.4 Competition requirements: It is confirmed that a competitive bidding process has been implemented and the bidder received impartial, fair, and equitable treatment (including the proper commercial-in-confidence handling of commercial bids) through publishing an invitation for bidding at the Central Electronic Public Procurement Registry (KIMDIS) and on the sourceONE application (e-procurement / e-tender platform);

1.6.5 Cost-effective and efficient contracting: It is ensured that the prospective contractor is in compliance with the procurement terms and conditions achieving the most cost effective and efficient solution for the Centre's needs (considering also the amount of funds budgeted as Reference D) taking into account the going/regular pricing of the respective services and the discount offered;

1.7 The assent of the FINCON - P&C Officer about the current contract award decision;

the Integrated Air and Missile Defence Centre of Excellence (IAMD COE) Director

decides the award

for the requested services to the "Hellenic Telecommunications Organization S.A. («OTE S.A.»)" (TAX ID Number: EL094019245), hereinafter the "Contractor", according to the terms and specifications of the IFB No FINCON 22-12 and the bidder's proposal received, as Annex A.

2. The Contractor:

2.1 Undertakes, immediately upon receipt of the current award decision, the legal obligation for the implementation of his responsibilities concerning the delivery of the required services in full compliance with the terms of the IFB and his bid (for implementation starting from 01 February 2023 up to 31 January 2026);

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2.2 Is kindly requested to:

2.2.1 Proceed with the signing of the respective contract following this award decision, according to the Centre's FINCON - P&C Officer instructions;

2.2.2 Perform in the best possible way the execution of his obligations in full cooperation with the competent staff of the Centre.

3. The current contract award decision is being advertised through the Central Electronic Public Procurement Registry and is notified to the Contractor directly through e-mail.

4. Points of Contact (POC) are: CPT (OF-2) Evangelos BALTADOROS, IAMD COE Financial Controller, e-mail: fincon@iamd-coe.org, tel.: 2821440712 and MSGT (OR-8) Evangelos BANTOUVAKIS P & C Officer, e-mail: procurement@iamd-coe.org, tel.: 2821440738.

FOR THE IAMD COE



B. General (OF-6) Nikolaos KOKKONIS GRC (AF)
Director

ANNEXES:

A. Contract Award No FINCON 23-01

DISTRIBUTION:

External:

Action:

Hellenic Telecommunications Organization S.A. («OTE S.A.»), 99 Kifissias Avenue, Maroussi, 15124, Greece

Internal:

Action:

FINCON

P&C Officer

Information:

DIRECTOR

DEPUTY DIRECTOR

CHIEF OF STAFF

FN SUPPORT BH

CIS & SECURITY SPECIALIST

CIS TECHNICIAN

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ANNEX A TO
 IAMD COE NU. 33/20 JAN 23

CONTRACT AWARD No FINCON 23-01

S/N	Contractor	Item Awarded	Value of Award ⁽¹⁾		Justification of Award
		Description	Total Price <small>[without VAT (no VAT will apply) & without the fixed telephony subscriber fee (as applicable rate according to the relevant legislation)]</small>		Remarks - Evaluation strategy
1	Hellenic Telecommunications Organization S.A. («OTE S.A.») TAX ID Number: EL094019245 (99 Kifissias Avenue, Maroussi, 15124, Greece)	COSMOTE Business Flexible Telephony Business VoIP Service with 10 Voice Channels (tel. range: 2821440700-0749 & 2821440760-0799)	61,414		Full compliance with required technical specifications - Statement of Work (SOW) / discount was applied compared to regular market pricing
		National calls to urban/suburban numbers (in Greece)	charge per month		
		National calls to mobile phone numbers (in Greece)	0,009093		
		International calls (European Union & United Kingdom)	per minute		
		COSMOTE Business Internet Web Pack & Static 100 with one (1) voice channel PSTN (tel.: 2821065728)	0,032884		
		COSMOTE Business Internet Web Pack & Static 100 with one (1) voice channel PSTN (tel.: 2821047824)	per minute		
		0,1571	0,2410		
		fixed destinations	mobile destinations		
		per minute			
		COSMOTE Business Internet Web Pack & Static 100 with one (1) voice channel PSTN (tel.: 2821065728)	58,398		
		COSMOTE Business Internet Web Pack & Static 100 with one (1) voice channel PSTN (tel.: 2821047824)	58,398		
			charge per month		

NOTES

- (1) Purchases are exempt from Value Added Taxes (VAT), taking into account the status of the Centre under the Paris Protocol and the respective Supplementary Agreement. For this purpose, a Certification for VAT exemption will be provided to the Contractor.
- (2) Charges for other services beyond the fixed pricing as agreed with this contract award decision as depicted in the above table will be as they apply each time according to the respective price list of the Contractor (for instance, international calls to countries except European Union & United Kingdom, set up fee of purchasing extra numbers, charges for calls to short codes, etc.).

FOR THE IAMD COE



B. GEN (OF-6) Nikolaos KOKKONIS GRC (AF)
 Director