

**INTEGRATED AIR & MISSILE DEFENCE
CENTRE OF EXCELLENCE**

Souda Air Base, 73100, Chania
<https://www.iamd-coe.org>



Our Ref: NU. 438	Tel.: +00302821440712
	NCN: 0302-6154012
Date: 07 September 2022	Email: info@iamd-coe.org

SUBJECT: IAMD COE CONTRACT AWARD No FINCON 22-05

REFERENCES:

- A. IAMD COE Operational MOU, signed on the 8th April 2020, as Hellenic Law 4833/2021
- B. IAMD COE Financial Administrative Procedures (FAPs), dated 01 October 2021
- C. Circular of the Hellenic Independent Authority for Public Revenue (IAPR) - E.2210/12-11-2021 (diavgeia.gov.gr No ΨΑΓΙ46ΜΠ3Ζ-ΚΤΙ)
- D. NU. 62/11 July 2022/IAMD COE Commitment of Appropriations (diavgeia.gov.gr No ΨΒΟ46-6ΙΝ)
- E. NU. 352/01 August 2022/IAMD COE Invitation For Bidding (IFB) No FINCON 22-06
- F. NU. 403/25 August 2022/IAMD COE Clarifications of Proposals Regarding Bids for the "Purchase of Passenger Car" (IFB No FINCON 22-06)

1. After taking into account:

1.1 The provisions of the IAMD COE Operational MOU and Financial Administrative Procedures, as References A and B respectively;

1.2 The Circular of the Hellenic Independent Authority for Public Revenue, as Reference C, concerning the tax exemption of the IAMD COE supplies and services;

1.3 The Commitment of Appropriations, as Reference D, regarding the commitments of funds for the purchase of a new passenger car;

1.4 The Invitation For Bidding (IFB) No FINCON 22-06, as Reference E, concerning the supply of passenger car in favour of the IAMD COE;

1.5 The clarifications and additional documents requested with Reference F, following the bids submitted from the bidders in the context of their participation in the tender process for the supply of a passenger car;

1.6 The "PYRAMISAUTO ΕΠΕ" (TAX ID Number: EL095085418, 1^o Chlm Irakleiou Moiron Periochi Klitsi Metochi, 71500, Greece) proposal, dated 23 August 2022 (17:07), as received through sourceONE internet application (Re-

quest for Quote with code: fnc-iamd-133440) and the clarifications/additional documents provided (email 29 Aug 22 11:32);

1.7 The “RODOUSAKIS” (TAX ID Number: EL120200876, Kissamou 207, 73136, Greece) proposal, dated 24 August 2022 (11:19), as received through sourceONE internet application (Request for Quote with code: fnc-iamd-133440) and the clarifications/additional documents provided (email 30 Aug 22 12:29);

1.8 The “AFOI ILIA KYRITSI O.E.” (TAX ID Number: EL082715721, 1^o chlm. Lamias Athinon, 35100, Greece) proposal, dated 24 August 2022 (12:04), as received through sourceONE internet application (Request for Quote with code: fnc-iamd-133440) and the clarifications/additional documents provided (platform sourceONE message 29 Aug 22 15:57);

1.9 The following:

1.9.1 Evaluation strategy: The evaluation was focused on the information provided by the bidders, keeping in mind the most financially profitable solution for the IAMD COE. Bids were evaluated under the factor of lower cost;

1.9.2 Compliance and eligibility: It has been examined if the bidders and their bids are in full compliance with the bidding terms and instructions, the general provisions (terms - conditions) and the special provisions - technical specifications defined in the respective IFB in order to be accepted for further evaluation;

1.9.3 Determination of Contractor responsibility: It has been certified that the prospective contractor has a satisfactory performance record and a satisfactory record of integrity and business ethics including compliance with applicable tax and labour-employment laws, as well as they maintain effective control of the quality of their products/services;

1.9.4 Competition requirements: It is confirmed that a competitive bidding process has been implemented and any potential bidders received impartial, fair, and equitable treatment (including the proper commercial-in-confidence handling of commercial bids) through publishing an invitation for bidding at the Central Electronic Public Procurement Registry (KIMDIS) and on the sourceONE application (e-procurement / e-tender platform);

1.9.5 Cost-effective and efficient contracting: It is ensured that the prospective contractor is in compliance with the procurement terms and conditions achieving the most cost effective and efficient solution for the majority of the Centre’s needs;

1.10 The fact that the bid submitted from “AFOI ILIA KYRITSI O.E.” is not in full compliance with the vehicle specifications set out (colour requested “black or graphite grey” - offered “ZANDIBAR BLUE”), not providing also valid tax clearance certificate for money collecting (from Public Sector Entities - Bodies) (IFB Part I, par. 3.2.3);

1.11 The fact that the bid submitted from “RODOUSAKIS” does not meet the level of financial standing requested regarding the minimum amount of the annual net turnover (requested > 300.000 € - proof submitted “297.753,34 €”) (IFB Part I, par. 3.2.5), not providing also valid tax clearance certificate for money collecting (from Public Sector Entities - Bodies) (IFB Part I, par. 3.2.3);

1.12 The fact that the bid submitted from “PYRAMISAUTO ΕΠΕ” is:

1.12.1 In full compliance with the bidding terms and instructions, the general provisions (terms - conditions) and the special provisions - technical specifications defined in the respective IFB, having submitted all necessary documents requested, meeting also the standards set out;

1.12.2 The most cost effective and efficient solution, given the final price offered - 21.892,66 €, which is the lowest price offered (among the other bids (22.906,00 € and 25.300,00 €]).

1.13 The assent of the FINCON - P&C Officer about the current contract award decision;

the Integrated Air and Missile Defence Centre of Excellence (IAMD COE) Director

decides the award

for the requested items to the “PYRAMISAUTO ΕΠΕ” (TAX ID Number: EL 095085418) supplier (contractor), with “TEOPEN ΜΟΤΟΡΣ Α.Ε.” as its sub-contractor, according to the terms and specifications of the IFB No FINCON 22-06, as Annex A.

2. The Contractor:

2.1 Undertakes, immediately upon receipt of the current award decision, the legal obligation for the implementation of his responsibilities concerning the delivery of the required goods/services in full compliance with the terms of the respective IFB and his bid;

2.2 Is kindly requested to:

2.2.1 Proceed with the signing of the respective contract following this award decision, according to the Centre’s FINCON - P&C Officer instructions (advertised on sourceONE application - “Communication” tab);

2.2.2 Perform in the best possible way the execution of his obligations in full cooperation with the competent staff of the Centre.

3. The current contract award decision is being advertised through the Central Electronic Public Procurement Registry and is notified to the contractor through the sourceONE application.

4. Points of Contact (POC) are: CPT (OF-2) Evangelos BALTADOROS, IAMD COE Financial Controller, e-mail: fincon@iamd-coe.org, tel.: 2821440712 and MSGT (OR-8) Evangelos BANTOUVAKIS P&C Officer, e-mail: procurement@iamd-coe.org, tel.: 2821005483.

FOR THE IAMD COE



B. GEN (OF-6) Nikolaos KOKKONIS GRC (AF)
Director

ANNEXES:

A. Contract Award No FINCON 22-05

DISTRIBUTION:

External:

Action:

PYRAMISAUTO ΕΠΕ, 1^ο Chlm Irakleiou Moiron Periochi Klitsi Metochi, 71500, Greece

Information:

GEORGIOS RODOUSAKIS, Kissamou 207, 73136, Greece

AFOI ILIA KYRITSI O.E., 1^ο Chlm. Lamias Athinon, 35100, Greece

Internal:

Action:

FINCON

P&C Officer

Information:

DIRECTOR

DEPUTY DIRECTOR

COS

FN SUPPORT BH

ANNEX A TO
IAMD COE NU. 438/07 SEP 22

CONTRACT AWARD No FINCON 22-05

S/N	Contractor	Item Awarded		Value of Award Total Price (€ - without VAT)	Justification of Award	
		Description ⁽¹⁾	Quantity		Remarks	Evaluation strategy
1	PYRAMISAUTO ΕΠΕ TAX ID Number: EL095085418 (1° Chlm Irakleiou Moiron Periochi Klitsi Metochi, 71500, Greece)	Car: ARKANA 1.3 TCe 140hp EXPRESSION EDC Hybrid MHEV			Full compliance with required technical specifications	Lower cost
		Shipping - delivery costs (Contractor: PYRAMISAUTO ΕΠΕ)	1	200,00		
		Supply (price for purchase without taxes and duties ARKANA 1.3 TCe 140hp EXPRESSION EDC Hybrid MHEV) (Sub-contractor: TEOPEN ΜΟΤΟΡΣ Α.Ε.)	1	21.692,66		
Total Value for Contractor "PYRAMISAUTO ΕΠΕ"				21.892,66		

LEGEND

- (1) Full specifications and services are as the Contractor's respective bid which is in full compliance with the requirements set with the respective IFB.
 (2) Purchases are exempt from Value Added Taxes (VAT), taking into account the status of the Centre under the Paris Protocol and the respective Supplementary Agreement.

FOR THE IAMD COE



B. GEN (OF-6) Nikolaos KOKKONIS GRC (AF)
 Director